

LIFE INSURANCE ESTIMATOR

INCOME

1. Annual before tax income your family would need if you died today
Typically between 60% - 80% of your total income including, salaries dividends, interest, etc., \$ _____
2. Annual income available to your family from other sources
Spouse's earnings, savings, social security, etc. \$ _____
3. Annual income to be replaced (Subtract line 2 from line 1) \$ _____
4. Capital needed for income
Multiply line 3 by the appropriate factor below \$ _____

Years Income Needed	10	15	20	25	30	35	40	45	50
Factor ¹	8.8	12.4	15.4	18.1	20.4	22.4	24.1	25.6	26.9

EXPENSES

5. **Funeral² and other final expenses** \$ _____
 6. **a. Mortgage** \$ _____
b. Equity loans \$ _____
c. Credit card debt \$ _____
d. Car loans \$ _____
e. Misc debt \$ _____
- Total Debt** (Add 6 a, b, c, d & e) \$ _____

7. **College Costs³** 2013-2014 average annual cost at four-year college & universities:
Public - \$18,391 (in state) \$31,701 (out of state) Private - \$40,917

	Annual Amount	X	Number of Years in College =	Total Cost(\$)
Child 1		X		
Child 2		X		
Child 3		X		
Total capital needed for college				

Total Capital needed for college \$ _____

8. **Total capital required** (add lines 4, 5, 6, & 7) \$ _____

ASSETS

9. **Savings & Investments**
Bank accounts, cd's, stocks, bonds, mutual funds, real estate/rental property, etc. \$ _____
10. **Retirement Savings**
IRA's, 401(k) plans, SEP's, pension, and profit sharing plans \$ _____
11. **Present amount of life insurance**
Include group insurance and personal insurance purchased on your own \$ _____
12. **Total of all assets**
(Add lines 9, 10, & 11) \$ _____
13. **Estimated amount of additional life insurance needed** (Subtract line 12 from 8) \$ _____

¹ Inflation is assumed to be 3%. The rate of return on investments is assumed to be 6%. College inflation rate is assumed to be 6%.

²The national median cost for a funeral in 2014 is \$7,181. Retrieved on 1/22/16 from <http://nfda.org/about-funeral-service/trends-and-statistics.html>.

³Source: The College Board, Trends in College Pricing 2013-2014. Costs include tuition, room, board, books, supplies, transportation & other expenses for a resident. The college costs numbers are the 2013-2014 national average for a four-year college or university.